## SEGMENT INFORMATION (UNAUDITED)

INDUSTRY SEGMENTS

|  |  | Three months ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Yen } \\ \text { (millions) } \end{gathered}$ |  | $\begin{gathered} \hline \text { (A)/(B) } \\ \text { X100 } \\ (\%) \end{gathered}$ | U.S. Dollars (millions) |
|  |  | 2005 (A) | 2004 (B) |  | 2005 |
| Revenues | Information \& Telecommunication Systems | $\begin{gathered} \hline 511,385 \\ 19 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 482,487 \\ 19 \% \\ \hline \end{gathered}$ | 106 | 4,334 |
|  | Electronic Devices | $\begin{gathered} \hline 296,617 \\ 11 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 300,238 \\ 12 \% \\ \hline \end{gathered}$ | 99 | 2,514 |
|  | Power \& Industrial Systems | $\begin{gathered} \hline 605,790 \\ 23 \% \end{gathered}$ | $\begin{gathered} 560,067 \\ 23 \% \end{gathered}$ | 108 | 5,134 |
|  | Digital Media \& Consumer Products | $\begin{gathered} \hline 362,391 \\ 14 \% \end{gathered}$ | $\begin{gathered} \hline 325,389 \\ 13 \% \end{gathered}$ | 111 | 3,071 |
|  | High Functional Materials \& Components | $\begin{gathered} \hline 414,299 \\ 16 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 379,518 \\ 15 \% \end{gathered}$ | 109 | 3,511 |
|  | Logistics, Services \& Others | $\begin{gathered} \hline 317,140 \\ 12 \% \end{gathered}$ | $\begin{gathered} \hline 312,179 \\ 13 \% \end{gathered}$ | 102 | 2,688 |
|  | Financial Services | $\begin{gathered} 126,897 \\ 5 \% \end{gathered}$ | $\begin{gathered} \hline 130,386 \\ 5 \% \end{gathered}$ | 97 | 1,075 |
|  | Subtotal | $\begin{array}{c\|} \hline 2,634,519 \\ 100 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 2,490,264 \\ 100 \% \\ \hline \end{gathered}$ | 106 | 22,327 |
|  | Eliminations \& Corporate items | $(375,700)$ | $(366,476)$ | - | $(3,184)$ |
|  | Total | 2,258,819 | 2,123,788 | 106 | 19,143 |
| Operating income (loss) | Information \& Telecommunication Systems | $\begin{aligned} & \hline \hline 549 \\ & 1 \% \end{aligned}$ | $\begin{gathered} \hline \hline 2,188 \\ 5 \% \\ \hline \end{gathered}$ | 25 | 5 |
|  | Electronic Devices | $\begin{aligned} & \hline 6,513 \\ & 12 \% \\ & \hline \end{aligned}$ | $\begin{gathered} \hline 2,278 \\ 6 \% \\ \hline \end{gathered}$ | 286 | 55 |
|  | Power \& Industrial Systems | $\begin{gathered} \hline 12,961 \\ 23 \% \end{gathered}$ | $\begin{aligned} & \hline 5,978 \\ & 14 \% \end{aligned}$ | 217 | 110 |
|  | Digital Media \& Consumer Products | $\begin{aligned} & \hline(5,810) \\ & (10 \%) \\ & \hline \end{aligned}$ | $\begin{gathered} \hline(1,790) \\ (4 \%) \\ \hline \end{gathered}$ | - | (49) |
|  | High Functional Materials \& Components | $\begin{array}{c\|} \hline 30,914 \\ 55 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 22,090 \\ 54 \% \\ \hline \end{gathered}$ | 140 | 262 |
|  | Logistics, Services \& Others | $\begin{gathered} 1,129 \\ 2 \% \end{gathered}$ | $\begin{gathered} \hline 2,455 \\ 6 \% \end{gathered}$ | 46 | 9 |
|  | Financial Services | $\begin{aligned} & 9,668 \\ & 17 \% \end{aligned}$ | $\begin{aligned} & \hline 8,049 \\ & 19 \% \end{aligned}$ | 120 | 82 |
|  | Subtotal | $\begin{aligned} & \hline 55,924 \\ & 100 \% \end{aligned}$ | $\begin{aligned} & \hline 41,248 \\ & 100 \% \end{aligned}$ | 136 | 474 |
|  | Eliminations \& Corporate items | $(16,786)$ | $(6,879)$ | - | (142) |
|  | Total | 39,138 | 34,369 | 114 | 332 |

Note: Revenues by industry segment include intersegment transactions.

## SEGMENT INFORMATION (UNAUDITED)

INDUSTRY SEGMENTS

|  |  | Nine months ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Yen } \\ \text { (millions) } \end{gathered}$ |  | $\begin{gathered} \hline \text { (C)/(D) } \\ \text { X100 } \\ (\%) \\ \hline \end{gathered}$ | U.S. Dollars (millions) |
|  |  | 2005 (C) | 2004 (D) |  | 2005 |
| Revenues | Information \& Telecommunication Systems | $\begin{array}{c\|} \hline 1,568,583 \\ 20 \% \\ \hline \end{array}$ | $\begin{gathered} 1,554,223 \\ 20 \% \\ \hline \end{gathered}$ | 101 | 13,293 |
|  | Electronic Devices | $\begin{gathered} \hline 879,773 \\ 11 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 992,316 \\ 13 \% \\ \hline \end{gathered}$ | 89 | 7,456 |
|  | Power \& Industrial Systems | $\begin{array}{c\|} \hline 1,884,695 \\ 24 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 1,680,962 \\ 22 \% \\ \hline \end{gathered}$ | 112 | 15,972 |
|  | Digital Media \& Consumer Products | $\begin{gathered} \hline 974,228 \\ 13 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 971,501 \\ 13 \% \\ \hline \end{gathered}$ | 100 | 8,256 |
|  | High Functional Materials \& Components | $\begin{gathered} \hline 1,174,740 \\ 15 \% \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 1,119,941 \\ 15 \% \\ \hline \end{array}$ | 105 | 9,956 |
|  | Logistics, Services \& Others | $\begin{array}{c\|} \hline 887,688 \\ 12 \% \end{array}$ | $\begin{gathered} \hline 922,496 \\ 12 \% \end{gathered}$ | 96 | 7,523 |
|  | Financial Services | $\begin{gathered} \hline 387,793 \\ 5 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 401,164 \\ 5 \% \\ \hline \end{gathered}$ | 97 | 3,286 |
|  | Subtotal | $\begin{array}{c\|} \hline 7,757,500 \\ 100 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 7,642,603 \\ 100 \% \\ \hline \end{gathered}$ | 102 | 65,742 |
|  | Eliminations \& Corporate items | $(1,085,362)$ | (1,188,880) | - | $(9,198)$ |
|  | Total | 6,672,138 | 6,453,723 | 103 | 56,544 |
| Operating income (loss) | Information \& Telecommunication Systems | $\begin{gathered} \hline \hline 23,797 \\ 14 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \hline 31,149 \\ 17 \% \\ \hline \end{gathered}$ | 76 | 202 |
|  | Electronic Devices | $\begin{gathered} 15,743 \\ 9 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 32,334 \\ 18 \% \\ \hline \end{gathered}$ | 49 | 133 |
|  | Power \& Industrial Systems | $\begin{gathered} \hline 36,177 \\ 22 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 16,066 \\ 9 \% \\ \hline \end{gathered}$ | 225 | 307 |
|  | Digital Media \& Consumer Products | $\begin{gathered} (22,041) \\ (13 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 8,828 \\ 5 \% \\ \hline \end{gathered}$ | - | (187) |
|  | High Functional Materials \& Components | $\begin{array}{c\|} \hline 78,967 \\ 48 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 62,418 \\ 35 \% \\ \hline \end{gathered}$ | 127 | 669 |
|  | Logistics, Services \& Others | $\begin{gathered} \hline 8,027 \\ 5 \% \end{gathered}$ | $\begin{gathered} \hline 9,983 \\ 6 \% \end{gathered}$ | 80 | 68 |
|  | Financial Services | $\begin{gathered} \hline 25,687 \\ 15 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 18,037 \\ 10 \% \\ \hline \end{gathered}$ | 142 | 218 |
|  | Subtotal | $\begin{gathered} 166,357 \\ 100 \% \\ \hline \end{gathered}$ | $\begin{gathered} 178,815 \\ 100 \% \\ \hline \end{gathered}$ | 93 | 1,410 |
|  | Eliminations \& Corporate items | $(49,465)$ | $(17,114)$ | - | (419) |
|  | Total | 116,892 | 161,701 | 72 | 991 |

Note: Revenues by industry segment include intersegment transactions.

## SEGMENT INFORMATION (UNAUDITED)

REVENUES BY MARKET

|  | Three months ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Yen } \\ \text { (millions) } \end{gathered}$ |  | $\begin{array}{c\|} \hline(\mathrm{A}) /(\mathrm{B}) \\ \mathrm{X} 100 \\ (\%) \\ \hline \end{array}$ | $\begin{gathered} \hline \begin{array}{c} \text { U.S. Dollars } \\ \text { (millions) } \end{array} \\ \hline 2005 \\ \hline \end{gathered}$ |
|  | 2005 (A) | 2004 (B) |  |  |
| Japan | $\begin{gathered} 1,311,451 \\ 58 \% \end{gathered}$ | $\begin{gathered} 1,307,976 \\ 62 \% \end{gathered}$ | 100 | 11,114 |
| Asia | $\begin{gathered} 408,283 \\ 18 \% \end{gathered}$ | $\begin{gathered} 339,510 \\ 16 \% \end{gathered}$ | 120 | 3,460 |
| North America | $\begin{gathered} 255,555 \\ 11 \% \end{gathered}$ | $\begin{gathered} \hline 238,318 \\ 11 \% \end{gathered}$ | 107 | 2,166 |
| Europe | $\begin{gathered} 197,294 \\ 9 \% \end{gathered}$ | $\begin{gathered} 178,394 \\ 8 \% \end{gathered}$ | 111 | 1,672 |
| Other Areas | 86,236 $4 \%$ | $\begin{gathered} 59,590 \\ 3 \% \end{gathered}$ | 145 | 731 |
| Outside Japan | $\begin{gathered} 947,368 \\ 42 \% \end{gathered}$ | $\begin{gathered} \hline 815,812 \\ 38 \% \end{gathered}$ | 116 | 8,029 |
| Total | $\begin{gathered} 2,258,819 \\ 100 \% \end{gathered}$ | $\begin{gathered} 2,123,788 \\ 100 \% \end{gathered}$ | 106 | 19,143 |

REVENUES BY MARKET

|  | Nine months ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Yen(millions) |  | $\begin{gathered} \hline \text { (C)/(D) } \\ \text { X100 } \\ (\%) \\ \hline \end{gathered}$ | $\begin{gathered} \hline \begin{array}{c} \text { U.S. Dollars } \\ \text { (millions) } \end{array} \\ \hline 2005 \\ \hline \end{gathered}$ |
|  | 2005 (C) | 2004 (D) |  |  |
| Japan | $\begin{gathered} 4,052,738 \\ 61 \% \end{gathered}$ | $\begin{gathered} 4,017,271 \\ 62 \% \end{gathered}$ | 101 | 34,345 |
| Asia | $\begin{gathered} 1,134,945 \\ 17 \% \end{gathered}$ | $\begin{gathered} 1,033,814 \\ 16 \% \end{gathered}$ | 110 | 9,618 |
| North America | $\begin{gathered} 710,793 \\ 11 \% \end{gathered}$ | $\begin{gathered} 680,849 \\ 11 \% \end{gathered}$ | 104 | 6,024 |
| Europe | $\begin{gathered} 537,458 \\ 8 \% \end{gathered}$ | $\begin{gathered} 524,681 \\ 8 \% \end{gathered}$ | 102 | 4,555 |
| Other Areas | $\begin{gathered} \hline 236,204 \\ 3 \% \end{gathered}$ | $\begin{gathered} 197,108 \\ 3 \% \end{gathered}$ | 120 | 2,002 |
| Outside Japan | $\begin{gathered} 2,619,400 \\ 39 \% \end{gathered}$ | $\begin{gathered} 2,436,452 \\ 38 \% \end{gathered}$ | 108 | 22,199 |
| Total | $\begin{gathered} \hline 6,672,138 \\ 100 \% \end{gathered}$ | $\begin{gathered} 6,453,723 \\ 100 \% \end{gathered}$ | 103 | 56,544 |

