## Supplementary Information for the First Half of Fiscal 2006, ended September 30, 2006

## 1. Summary

(1) Consolidated Basis

|  | 1st half of fiscal 2005 |  | 1st half of fiscal 2006 |  | Fiscal 2006 (Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A)/1st half of FY 2004 | (B) | (B)/(A) | (C) | $\begin{gathered} (\mathrm{C}) / \\ \text { FY2005 } \end{gathered}$ |
| Revenues | 4,413.3 | 102\% | 4,770.9 | 108\% | 9,740.0 | 103\% |
| C/U * | 365\% | - | 388\% | - | 365\% | - |
| Operating income | 77.7 | 61\% | 19.8 | 26\% | 180.0 | 70\% |
| Income before income taxes and minority interests | 82.1 | 60\% | 25.8 | 31\% | 160.0 | 58\% |
| Income (loss) before minority interests | 21.1 | 31\% | (34.7) | - | 25.0 | 21\% |
| Net income (loss) | (10.9) | - | (78.0) | - | (55.0) | - |
| C/U * | - | - | - | - | - | - |
| Average exchange rate (yen / U.S.\$) | 110 | - | 115 | - | 115** | - |
| Net interest and dividends | (4.2) | - | (2.9) | - | - | - |

* Consolidated basis/Unconsolidated basis
** Assumed exchange rate for 2nd half of fiscal 2006

|  | As of March 31, 2006 | As of September 30, 2006 |
| :---: | :---: | :---: |
| Cash \& cash equivalents, Short-term investments (Billions of yen) | 821.0 | 809.8 |
| Interest-bearing debt (Billions of yen) | 2,419.0 | 2,603.1 |
| Number of employees | 355,879 | 368,820 |
| Japan | 242,659 | 247,126 |
| Overseas | 113,220 | 121,694 |
| Number of consolidated subsidiaries (Including Variable Interest Entities) | 932 | 885 |
| Japan | 476 | 428 |
| Overseas | 456 | 457 |

(2) Unconsolidated Basis

| (Billions of yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half of fiscal 2005 |  | 1st half of fiscal 2006 |  | Fiscal 2006 (Forecast) |  |
|  | (A) | (A)/1st half of FY 2004 | (B) | (B)/(A) | (C) | $\begin{gathered} (\mathrm{C}) / \\ \text { FY2005 } \end{gathered}$ |
| Revenues | 1,210.7 | 105\% | 1,229.4 | 102\% | 2,670.0 | 98\% |
| Operating income (loss) | (19.2) | - | (65.2) | - | - | - |
| Ordinary income (loss) | 8.9 | 93\% | (51.0) | - | (40.0) | - |
| Net income (loss) | 20.0 | 76\% | (66.2) | - | (55.0) | - |
| Dividend payout ratio (\%) | 92\% | - | - | - | - | - |
| Average exchange rate (yen / U.S.\$) | 110 | - | 116 | - | 115* | - |

* Assumed exchange rate for 2nd half of fiscal 2006

|  | As of March 31, 2006 | As of September 30, 2006 |
| :--- | ---: | ---: |
| Cash \& cash equivalents, Short-term <br> investments (Billions of yen) | 219.2 | 231.6 |
| Interest-bearing debt <br> (Billions of yen) | 621.1 | 776.3 |
| Number of employees | 41,157 | 41,802 |

## 2. Consolidated revenues by industry segment

| (Billions of yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half of fiscal 2005 |  | 1st half of fiscal 2006 |  | Fiscal 2006 (Forecast) |  |
|  | (A) | (A)/1st half of FY 2004 | (B) | (B)/(A) | (C) | $\begin{gathered} (\mathrm{C}) / \\ \text { FY2005 } \end{gathered}$ |
| Information \& Telecommunication Systems | 1,057.1 | 99\% | 1,147.8 | 109\% | 2,440.0 | 103\% |
| Electronic Devices | 583.1 | 84\% | 645.9 | 111\% | 1,250.0 | 104\% |
| Power \& Industrial Systems | 1,278.9 | 114\% | 1,280.8 | 100\% | 2,760.0 | 98\% |
| Digital Media \& Consumer Products | 611.8 | 95\% | 758.7 | 124\% | 1,520.0 | 116\% |
| High Functional Materials \& Components | 760.4 | 103\% | 870.2 | 114\% | 1,700.0 | 106\% |
| Logistics, Services \& Others | 570.5 | 93\% | 610.9 | 107\% | 1,190.0 | 98\% |
| Financial Services | 260.8 | 96\% | 263.6 | 101\% | 490.0 | 95\% |
| Eliminations \& Corporate items | (709.6) | - | (807.3) | - | $(1,610.0)$ | - |
| Total | 4,413.3 | 102\% | 4,770.9 | 108\% | 9,740.0 | 103\% |

3. Consolidated operating income (loss) by industry segment

|  | 1st half of fiscal 2005 |  | 1st half of fiscal 2006 |  | Fiscal 2006 (Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A)/1st half of FY 2004 | (B) | (B)/(A) | (C) | $\begin{gathered} (\mathrm{C}) / \\ \text { FY2005 } \end{gathered}$ |
| Information \& Telecommunication Systems | 23.2 | 80\% | 13.8 | 60\% | 58.0 | 68\% |
| Electronic Devices | 9.2 | 31\% | 24.0 | 261\% | 45.0 | 220\% |
| Power \& Industrial Systems | 23.2 | 230\% | (45.3) | - | 35.0 | 38\% |
| Digital Media \& Consumer Products | (16.2) | - | (34.4) | - | (45.0) | - |
| High Functional Materials \& Components | 48.0 | 119\% | 63.8 | 133\% | 118.0 | 107\% |
| Logistics, Services \& Others | 6.8 | 92\% | 7.9 | 116\% | 19.0 | 97\% |
| Financial Services | 16.0 | 160\% | 15.7 | 98\% | 28.0 | 80\% |
| Eliminations \& Corporate items | (32.6) | - | (25.9) | - | (78.0) | - |
| Total | 77.7 | 61\% | 19.8 | 26\% | 180.0 | 70\% |

## 4. Consolidated overseas revenues by industry segment

 (Billions of yen)

5. Overseas production (Total revenues of overseas manufacturing subsidiaries)
(Billions of yen)

|  | 1st half of fiscal 2005 |  | 1st half of fiscal 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A)/1st half of FY 2004 | (B) | (B)/(A) |
| Overseas production | 834.9 | 106\% | 1,070.0 | 128\% |
| Percentage of revenues | 19\% | - | 22\% | - |
| Percentage of overseas revenues | 50\% | - | 55\% | - |

6. Consolidated capital investment by industry segment (Completion basis, including leasing assets)

|  | Fiscal 2005 |  | 1st half of fiscal 2006 |  | Fiscal 2006 (Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A)/FY 2004 | (B) | (B)/1st half of FY 2005 | (C) | (C)/(A) |
| Information \& Telecommunication Systems | 123.2 | 120\% | 71.4 | 135\% |  | 7 |
| Electronic Devices | 35.7 | 76\% | 17.5 | 110\% |  |  |
| Power \& Industrial Systems | 106.7 | 109\% | 71.8 | 147\% |  |  |
| Digital Media \& Consumer Products | 38.5 | 100\% | 30.1 | 158\% |  |  |
| High Functional Materials \& Components | 84.5 | 112\% | 46.3 | 116\% |  |  |
| Logistics, Services \& Others | 24.1 | 77\% | 13.0 | 133\% |  |  |
| Financial Services | 570.6 | 97\% | 267.9 | 94\% |  |  |
| Eliminations \& Corporate items | (28.9) | - | (15.5) | - |  |  |
| Total | 954.7 | 99\% | 502.7 | 109\% | 1,050.0 | 110\% |
| Internal use assets | 397.4 | 104\% | 238.3 | 133\% | 510.0 | 128\% |
| Leasing assets | 557.2 | 97\% | 264.3 | 94\% | 540.0 | 97\% |

## 7. Consolidated depreciation by industry segment

|  | Fiscal 2005 |  | 1st half of fiscal 2006 |  | Fiscal 2006 (Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A)/FY 2004 | (B) | (B)/1st half of FY 2005 | (C) | (C)/(A) |
| Information \& Telecommunication Systems | 82.7 | 107\% | 43.7 | 113\% |  |  |
| Electronic Devices | 45.6 | 105\% | 19.8 | 91\% |  | - |
| Power \& Industrial Systems | 79.6 | 108\% | 40.7 | 106\% |  |  |
| Digital Media \& Consumer Products | 40.6 | 107\% | 19.9 | 92\% |  |  |
| High Functional Materials \& Components | 64.3 | 98\% | 31.6 | 104\% | - |  |
| Logistics, Services \& Others | 23.6 | 101\% | 11.5 | 99\% |  |  |
| Financial Services | 111.8 | 111\% | 59.2 | 108\% |  |  |
| Eliminations \& Corporate items | 2.6 | 90\% | 1.3 | 102\% |  |  |
| Total | 451.1 | 106\% | 228.0 | 104\% | 480.0 | 106\% |
| Internal use assets | 329.6 | 105\% | 163.9 | 103\% | 350.0 | 106\% |
| Leasing assets | 121.4 | 109\% | 64.0 | 108\% | 130.0 | 107\% |

## 8. Consolidated R\&D expenditure by industry segment

| (Billions of yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2005 |  | 1st half of fiscal 2006 |  | Fiscal 2006 (Forecast) |  |
|  | (A) | (A)/FY 2004 | (B) | (B)/1st half of FY 2005 | (C) | (C)/(A) |
| Information \& Telecommunication Systems | 161.6 | 98\% | 80.5 | 102\% |  | $\bigcirc$ |
| Electronic Devices | 47.0 | 99\% | 22.8 | 96\% |  |  |
| Power \& Industrial Systems | 85.5 | 109\% | 40.9 | 101\% |  |  |
| Digital Media \& Consumer Products | 33.4 | 104\% | 18.8 | 111\% |  |  |
| High Functional Materials \& Components | 48.8 | 113\% | 24.7 | 105\% | - |  |
| Logistics, Services \& Others | 4.7 | 90\% | 0.4 | 18\% | , |  |
| Financial Services | 1.6 | 72\% | 0.7 | 88\% | - |  |
| Corporate items | 21.9 | 150\% | 12.6 | 116\% | $V$ |  |
| Total | 405.0 | 104\% | 201.8 | 102\% | 430.0 | 106\% |
| Percentage of revenues | 4.3\% | - | 4.2\% | - | 4.4\% | - |

9. Consolidated balance sheets by financial and non-financial services

| (Billions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | $\begin{gathered} \text { As of March } \\ 31,2006 \end{gathered}$ | As of <br> September 30, 2006 | Liabilities and Stockholders' equity | $\begin{gathered} \text { As of March } \\ 31,2006 \end{gathered}$ | As of September 30, 2006 |
| Manufacturing, Services and Others |  |  | Manufacturing, Services and Others |  |  |
| Cash and cash equivalents | 602.7 | 600.1 | Short-term debt | 753.4 | 943.5 |
| Short-term investments | 119.7 | 113.5 | Trade payables | 1,440.3 | 1,511.7 |
| Trade receivables | 2,001.4 | 1,901.5 | Long-term debt | 891.6 | 901.6 |
| Inventories | 1,262.2 | 1,511.8 | Other liabilities | 2,381.0 | 2,466.7 |
| Investments and advances | 921.5 | 909.1 | Total | 5,466.5 | 5,823.6 |
| Property, plant and equipment | 2,100.2 | 2,170.5 | Financial Services |  |  |
| Other assets | 1,749.8 | 1,821.0 | Short-term debt | 820.0 | 804.4 |
| Total | 8,757.8 | 9,027.9 | Trade payables | 278.7 | 287.1 |
| Financial Services |  |  | Long-term debt | 677.8 | 738.0 |
| Cash and cash equivalents | 55.4 | 51.0 | Other liabilities | 224.4 | 228.8 |
| Trade receivables | 687.1 | 724.3 | Total | 2,001.0 | 2,058.4 |
| Investments in leases | 601.0 | 633.0 | Eliminations | (991.0) | $(1,070.0)$ |
| Property, plant and equipment | 369.6 | 361.2 |  |  |  |
| Other assets | 567.5 | 576.3 | Liabilities | 6,476.6 | 6,812.0 |
| Total | 2,280.8 | 2,346.0 | Minority interests | 1,036.8 | 1,064.4 |
| Eliminations | $(1,017.5)$ | $(1,096.4)$ | Stockholders' equity | 2,507.7 | 2,400.9 |
| Assets | 10,021.1 | 10,277.4 | Liabilities, Minority interests and Stockholders' equity | 10,021.1 | 10,277.4 |

10. Consolidated statements of operations by financial and non-financial services
(Billions of yen)

|  |  | 1st half of fiscal 2005 | 1st half of fiscal 2006 |
| :---: | :---: | :---: | :---: |
| Manufacturing, Services and Others | Revenues | 4,264.5 | 4,612.7 |
|  | Cost of sales and selling, general and administrative expenses | 4,202.1 | 4,607.6 |
|  | Operating income | 62.4 | 5.0 |
| Financial Services | Revenues | 260.8 | 263.6 |
|  | Cost of sales and selling, general and administrative expenses | 244.8 | 247.9 |
|  | Operating income | 16.0 | 15.7 |
| Eliminations | Revenues | (112.1) | (105.5) |
|  | Cost of sales and selling, general and administrative expenses | (111.4) | (104.5) |
|  | Operating income | (0.6) | (0.9) |
| Total | Revenues | 4,413.3 | 4,770.9 |
|  | Cost of sales and selling, general and administrative expenses | 4,335.5 | 4,751.0 |
|  | Operating income | 77.7 | 19.8 |

Note: Figures in tables 5, 9 and 10 represent unaudited financial information prepared by the Company for the purpose of this supplementary information.

