October 31, 2007
Hitachi, Ltd.

## Supplementary Information

For the First Half of Fiscal 2007, ended September 30, 2007

## 1. Summary

(1) Consolidated Basis

|  | 1st half of fiscal 2006 |  | 1st half of fiscal 2007 |  | Fiscal 2007 (Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (A)/1st half of FY 2005 | (B) | (B)/(A) | (C) | $\begin{gathered} \hline(\mathrm{C}) / \\ \text { FY2006 } \\ \hline \end{gathered}$ |
| Revenues | 4,770.9 | 108\% | 5,280.4 | 111\% | 10,500.0 | 102\% |
| C/U * | 388\% | - | 415\% | - | - | - |
| Operating income | 19.8 | 26\% | 121.6 | 613\% | 290.0 | 159\% |
| Income before income taxes and minority interests | 25.8 | 31\% | 136.0 | 527\% | 300.0 | 148\% |
| Income (loss) before minority interests | (34.7) | - | 35.9 | - | 130.0 | 329\% |
| Net income (loss) | (78.0) | - | (13.0) | - | 40.0 | - |
| C/U * | - | - | - | - | - | - |
| Average exchange rate (yen / U.S.S) | 115 | - | 119 | - | 110** | - |
| Net interest and dividends | (2.9) | - | (2.1) | - | - | - |

* Consolidated basis / Unconsolidated basis
** Assumed exchange rate for 2nd half of fiscal 2007

|  | As of March 31, 2007 | As of September 30, 2007 |
| :---: | :---: | :---: |
| Cash \& cash equivalents, Short-term investments (Billions of yen) | 651.8 | 587.0 |
| Interest-bearing debt (Billions of yen) | 2,687.4 | 2,662.7 |
| Number of employees | 384,444 | 389,091 |
| Japan | 250,767 | 255,845 |
| Overseas | 133,677 | 133,246 |
| Number of consolidated subsidiaries (Including Variable Interest Entities) | 934 | 920 |
| Japan | 450 | 429 |
| Overseas | 484 | 491 |

(2) Unconsolidated Basis


|  | As of March 31, 2007 | As of September 30, 2007 |
| :--- | ---: | ---: |
| Cash \& cash equivalents, Short-term <br> investments (Billions of yen) | 177.8 | 130.8 |
| Interest-bearing debt <br> (Billions of yen) | 797.6 | 821.9 |
| Number of employees | 41,016 | 40,605 |

## 2. Consolidated Revenues by Industry Segment

|  | 1st half of fiscal 2006 |  | 1st half of fiscal 2007 |  | Fiscal 2007 (Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A)/1st half of FY 2005 | (B) | (B)/(A) | (C) | $\begin{gathered} (\mathrm{C}) / \\ \text { FY2006 } \end{gathered}$ |
| Information \& Telecommunication Systems | 1,147.8 | 109\% | 1,254.5 | 109\% | 2,490.0 | 101\% |
| Electronic Devices | 645.9 | 111\% | 643.3 | 100\% | 1,255.0 | 97\% |
| Power \& Industrial Systems | 1,280.8 | 100\% | 1,598.3 | 125\% | 3,420.0 | 113\% |
| Digital Media \& Consumer Products | 758.7 | 124\% | 728.0 | 96\% | 1,530.0 | 102\% |
| High Functional Materials \& Components | 870.2 | 114\% | 933.5 | 107\% | 1,850.0 | 103\% |
| Logistics, Services \& Others | 610.9 | 107\% | 618.7 | 101\% | 1,210.0 | 100\% |
| Financial Services | 263.6 | 101\% | 222.3 | 84\% | 450.0 | 90\% |
| Eliminations \& Corporate items | (807.3) | - | (718.3) | - | $(1,705.0)$ | - |
| Total | 4,770.9 | 108\% | 5,280.4 | 111\% | 10,500.0 | 102\% |

3. Consolidated Operating Income (Loss) by Industry Segment

| (Billions of yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half of fiscal 2006 |  | 1st half of fiscal 2007 |  | Fiscal 2007 (Forecast) |  |
|  | (A) | (A)/1st half of FY 2005 | (B) | (B)/(A) | (C) | $\begin{gathered} (\mathrm{C}) / \\ \text { FY2006 } \end{gathered}$ |
| Information \& Telecommunication Systems | 13.8 | 60\% | 12.4 | 90\% | 83.0 | 138\% |
| Electronic Devices | 24.0 | 261\% | 25.8 | 107\% | 44.0 | 96\% |
| Power \& Industrial Systems | (45.3) | - | 63.6 | - | 150.0 | 412\% |
| Digital Media \& Consumer Products | (34.4) | - | (50.8) | - | (72.0) | - |
| High Functional Materials \& Components | 63.8 | 133\% | 64.6 | 101\% | 133.0 | 100\% |
| Logistics, Services \& Others | 7.9 | 116\% | 10.7 | 135\% | 19.0 | 94\% |
| Financial Services | 15.7 | 98\% | 12.9 | 82\% | 22.0 | 93\% |
| Eliminations \& Corporate items | (25.9) | - | (17.7) | - | (89.0) | - |
| Total | 19.8 | 26\% | 121.6 | 613\% | 290.0 | 159\% |

## 4. Consolidated Overseas Revenues by Industry Segment

|  | 1st half of fiscal 2006 |  | 1st half of fiscal 2007 |  | Fiscal 2007 (Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A)/1st half of FY 2005 | (B) | (B)/(A) | (C) | $\begin{gathered} (\mathrm{C}) / \\ \text { FY2006 } \end{gathered}$ |
| Information \& Telecommunication Systems | 410.0 | 120\% | 449.1 | 110\% |  |  |
| Electronic Devices | 236.2 | 110\% | 265.7 | 112\% |  |  |
| Power \& Industrial Systems | 491.6 | 118\% | 672.1 | 137\% |  |  |
| Digital Media \& Consumer Products | 294.4 | 113\% | 310.8 | 106\% |  |  |
| High Functional Materials \& Components | 292.8 | 122\% | 329.2 | 112\% |  |  |
| Logistics, Services \& Others | 200.3 | 115\% | 226.5 | 113\% |  |  |
| Financial Services | 25.0 | 111\% | 31.3 | 125\% |  |  |
| Total | 1,950.6 | 117\% | 2,284.9 | 117\% | 4,500.0 | 108\% |

## 5. Overseas Production (Total Revenues of Overseas Manufacturing Subsidiaries)

(Billions of yen)

|  | 1st half of | fiscal 2006 | 1st half of | cal 2007 |
| :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A)/1st half of FY 2005 | (B) | (B)/(A) |
| Overseas production | 1,070.0 | 128\% | 1,274.6 | 119\% |
| Percentage of revenues | 22\% | - | 24\% | - |
| Percentage of overseas revenues | 55\% | - | 56\% | - |

6. Consolidated Capital Investment by Industry Segment (Completion basis, including leasing assets)

| (Billions of yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2006 |  | 1st half of fiscal 2007 |  | Fiscal 2007 (Forecast) |  |
|  | (A) | (A)/FY 2005 | (B) | (B)/1st half of FY 2006 |  | (C)/(A) |
| Information \& Telecommunication Systems | 155.6 | 126\% | 60.6 | 85\% |  | - |
| Electronic Devices | 34.6 | 97\% | 13.3 | 76\% |  |  |
| Power \& Industrial Systems | 151.9 | 142\% | 77.8 | 108\% |  |  |
| Digital Media \& Consumer Products | 83.1 | 216\% | 59.2 | 196\% |  |  |
| High Functional Materials \& Components | 91.8 | 109\% | 54.1 | 117\% | - |  |
| Logistics, Services \& Others | 28.2 | 117\% | 18.2 | 140\% | - |  |
| Financial Services | 554.8 | 97\% | 235.8 | 88\% | - |  |
| Eliminations \& Corporate items | (51.8) | - | (19.7) | - | $\square$ |  |
| Total | 1,048.5 | 110\% | 499.5 | 99\% | 1,050.0 | 100\% |
| Internal use assets | 522.9 | 132\% | 274.9 | 115\% | 570.0 | 109\% |
| Leasing assets | 525.5 | 94\% | 224.6 | 85\% | 480.0 | 91\% |

## 7. Consolidated Depreciation by Industry Segment

|  | Fiscal 2006 |  | 1st half of fiscal 2007 |  | Fiscal 2007 (Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A)/FY 2005 | (B) | (B)/1st half of FY 2006 | (C) | (C)/(A) |
| Information \& Telecommunication Systems | 93.2 | 113\% | 55.7 | 127\% |  |  |
| Electronic Devices | 37.8 | 83\% | 18.6 | 94\% |  | - |
| Power \& Industrial Systems | 91.7 | 115\% | 56.0 | 138\% |  |  |
| Digital Media \& Consumer Products | 43.5 | 107\% | 28.7 | 144\% |  |  |
| High Functional Materials \& Components | 65.9 | 102\% | 38.7 | 122\% |  |  |
| Logistics, Services \& Others | 23.3 | 99\% | 12.0 | 105\% |  |  |
| Financial Services | 113.8 | 102\% | 54.4 | 92\% |  |  |
| Eliminations \& Corporate items | 2.6 | 100\% | 1.2 | 96\% |  |  |
| Total | 472.1 | 105\% | 265.7 | 117\% | 560.0 | 119\% |
| Internal use assets | 346.4 | 105\% | 204.0 | 124\% | 440.0 | 127\% |
| Leasing assets | 125.7 | 104\% | 61.7 | 96\% | 120.0 | 95\% |

## 8. Consolidated R\&D Expenditure by Industry Segment

 (Billions of yen)

9. Consolidated Balance Sheets by Financial and Non-Financial Services

| (Billions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | $\begin{gathered} \text { As of March } \\ 31,2007 \end{gathered}$ | As of <br> September <br> 30,2007 | Liabilities and Stockholders' equity | $\begin{array}{\|c} \text { As of March } \\ 31,2007 \end{array}$ | As of September 30, 2007 |
| Manufacturing, Services and Others |  |  | Manufacturing, Services and Others |  |  |
| Cash and cash equivalents | 575.2 | 507.5 | Short-term debt | 1,088.2 | 1,083.1 |
| Short-term investments | 32.0 | 40.2 | Trade payables | 1,612.5 | 1,587.4 |
| Trade receivables | 2,095.2 | 1,895.6 | Long-term debt | 934.7 | 957.4 |
| Inventories | 1,450.7 | 1,620.1 | Other liabilities | 2,520.4 | 2,614.5 |
| Investments and advances | 906.5 | 1,023.4 | Total | 6,155.9 | 6,242.5 |
| Property, plant and equipment | 2,323.3 | 2,393.2 | Financial Services |  |  |
| Other assets | 2,023.5 | 2,080.1 | Short-term debt | 811.7 | 825.3 |
| Total | 9,406.7 | 9,560.4 | Trade payables | 335.7 | 297.8 |
| Financial Services |  |  | Long-term debt | 709.9 | 683.2 |
| Cash and cash equivalents | 42.5 | 37.4 | Other liabilities | 292.2 | 308.0 |
| Trade receivables | 721.5 | 723.0 | Total | 2,149.7 | 2,114.4 |
| Investments in leases | 664.5 | 637.1 | Eliminations | $(1,178.0)$ | $(1,202.0)$ |
| Property, plant and equipment | 373.7 | 378.3 |  |  |  |
| Other assets | 639.6 | 628.4 |  |  |  |
| Total | 2,442.0 | 2,404.5 | Minority interests | 1,073.7 | 1,155.4 |
| Eliminations | (1,204.5) | $(1,226.2)$ | Stockholders' equity | 2,442.7 | 2,428.2 |
| Assets | 10,644.2 | 10,738.7 | Liabilities, Minority interests and Stockholders' equity | 10,644.2 | 10,738.7 |

10. Consolidated Statements of Operations by Financial and Non-Financial Services


Note: Figures in tables 5, 9 and 10 represent unaudited financial information prepared by the Company for the purpose of this supplementary information.

