May 13, 2008
Hitachi, Ltd.

## Supplementary Information for the Year ended March 31, 2008

## 1. Summary

(1) Consolidated Basis
(Billions of yen)

|  | Fiscal 2006 |  | Fiscal 2007 |  | Fiscal 2008 (Forecast) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} (\mathrm{A}) / \\ \text { FY2005 } \\ \hline \end{gathered}$ | (B) | (B)/(A) | 1st half of FY2008 | Note 2 | (C) | (C)/(B) |
| Revenues | 10,247.9 | 108\% | 11,226.7 | 110\% | 5,330.0 | 101\% | 11,100.0 | 99\% |
| C/U(Note 1)(\%) | 368 | - | 400 | - | - | - | - | - |
| Operating income | 182.5 | 71\% | 345.5 | 189\% | 125.0 | 103\% | 380.0 | 110\% |
| Income before income taxes and minority interests | 202.3 | 74\% | 324.7 | 161\% | 103.0 | 76\% | 330.0 | 102\% |
| Income before minority interests | 39.5 | 33\% | 52.6 | 133\% | 60.0 | 167\% | 150.0 | 285\% |
| $\begin{array}{\|l\|} \hline \text { Income before minority } \\ \text { interests/(Stockholders' } \\ \text { equity + Minority interests)(\%) } \\ \hline \end{array}$ | 1.1 | - | 1.6 | - | - | - | - | - |
| Net income (loss) | (32.7) | - | (58.1) | - | 14.0 | - | 40.0 | - |
| C/U (Note 1)(\%) | - | - | - | - | - | - | - | - |
| ROE(\%) | (1.3) | - | (2.5) | - | - | - | - | - |
| Dividend payout ratio (\%) | - | - | - | - | - | - | - | - |
| Average exchange rate (yen / U.S.\$) | 117 | - | 114 | - | 100 | - | 100 | - |
| Net interest and dividends | (5.8) | - | (4.9) | - | - | - | - | - |

Notes:1.C/U:Consolidated basis / Unconsolidated basis
2.1st half of FY 2008 / 1st half of FY 2007

|  | As of March 31, 2007 | As of March 31, 2008 |
| :---: | :---: | :---: |
| Cash \& cash equivalents, Short-term investments (Billions of yen) | 651.8 | 622.2 |
| Interest-bearing debt (Billions of yen) | 2,687.4 | 2,531.5 |
| Number of employees | 384,444 | 389,752 |
| Japan | 250,767 | 251,702 |
| Overseas | 133,677 | 138,050 |
| Number of consolidated subsidiaries (Including Variable Interest Entities) | 934 | 910 |
| Japan | 450 | 418 |
| Overseas | 484 | 492 |

(2) Unconsolidated Basis


|  | As of March 31, <br> 2007 | As of March 31, <br> 2008 |
| :--- | ---: | ---: |
| Cash \& cash equivalents, Short-term <br> investments (Billions of yen) | 177.8 | 122.2 |
| Interest-bearing debt (Billions of yen) | 797.6 | 700.8 |
| Number of employees | 41,016 | 40,223 |

## 2. Consolidated Revenues by Industry Segment

(Billions of yen)

|  | Fiscal 2006 |  | Fiscal 2007 |  | Fiscal 2008 (Forecast) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { (A)/ } \\ \text { FY } 2005 \end{gathered}$ | (B) | (B)/(A) | 1st half of FY2008 | Note 1 | (C) | (C)/(B) |
| Information \& Telecommunication Systems | 2,472.2 | 105\% | 2,761.1 | 112\% | 1,260.0 | 100\% | 2,620.0 | 95\% |
| Electronic Devices | 1,287.4 | 107\% | 1,293.5 | 100\% | 615.0 | 96\% | 1,260.0 | 97\% |
| Power \& Industrial Systems | 3,022.2 | 108\% | 3,568.1 | 118\% | 1,750.0 | 109\% | 3,700.0 | 104\% |
| Digital Media \& Consumer Products | 1,506.0 | 115\% | 1,504.6 | 100\% | 725.0 | 100\% | 1,520.0 | 101\% |
| High Functional Materials <br> \& Components | 1,794.5 | 112\% | 1,875.0 | 104\% | 918.0 | 98\% | 1,870.0 | 100\% |
| Logistics, Services \& Others | 1,213.5 | 100\% | 1,271.4 | 105\% | 545.0 | 88\% | 1,130.0 | 89\% |
| Financial Services | 500.0 | 97\% | 445.4 | 89\% | 200.0 | 90\% | 410.0 | 92\% |
| Eliminations \& Corporate items | (1,548.2) | - | $(1,492.6)$ | - | (683.0) | - | $(1,410.0)$ | - |
| Total | 10,247.9 | 108\% | 11,226.7 | 110\% | 5,330.0 | 101\% | 11,100.0 | 99\% |

Note:1. 1st half of FY 2008 / 1st half of FY 2007

## 3. Consolidated Operating Income (Loss) by Industry Segment

|  | Fiscal 2006 |  | Fiscal 2007 |  | Fiscal 2008 (Forecast) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | $\begin{array}{c\|} \hline(\mathrm{A}) / \\ \text { FY } 2005 \\ \hline \end{array}$ | (B) | (B)/(A) | 1st half of FY 2008 | Note 1 | (C) | (C)/(B) |
| Information \& Telecommunication Systems | 60.3 | 71\% | 116.1 | 192\% | 51.0 | 409\% | 150.0 | 129\% |
| Electronic Devices | 45.7 | 224\% | 54.0 | 118\% | 21.0 | 81\% | 43.0 | 80\% |
| Power \& Industrial Systems | 36.3 | 39\% | 138.4 | 380\% | 48.0 | 75\% | 140.0 | 101\% |
| Digital Media \& Consumer Products | (58.4) | - | (109.9) | - | (30.0) | - | (35.0) | - |
| High Functional Materials <br> \& Components | 132.3 | 120\% | 141.0 | 107\% | 64.0 | 99\% | 141.0 | 100\% |
| Logistics, Services \& Others | 20.2 | 104\% | 27.8 | 138\% | 10.0 | 93\% | 22.0 | 79\% |
| Financial Services | 23.5 | 67\% | 25.4 | 108\% | 9.0 | 69\% | 22.0 | 86\% |
| Eliminations \& Corporate items | (77.7) | - | (47.5) | - | (48.0) | - | (103.0) | - |
| Total | 182.5 | 71\% | 345.5 | 189\% | 125.0 | 103\% | 380.0 | 110\% |

Note:1. 1st half of FY 2008 / 1st half of FY 2007

## 4. Consolidated Overseas Revenues by Industry Segment

|  |  |  |  |  | (Billi | s of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2006 |  | Fiscal 2007 |  |  | $\begin{aligned} & 2008 \\ & \text { cast) } \end{aligned}$ |
|  | (A) | $\begin{array}{c\|} \hline \text { (A)/ } \\ \text { FY } 2005 \end{array}$ | (B) | (B)/(A) |  | (C)/(B) |
| Information \& Telecommunication Systems | 913.8 | 117\% | 980.6 | 107\% |  | , |
| Electronic Devices | 457.0 | 102\% | 498.8 | 109\% |  |  |
| Power \& Industrial Systems | 1,114.0 | 120\% | 1,455.4 | 131\% |  |  |
| Digital Media \& Consumer Products | 575.3 | 106\% | 626.1 | 109\% |  |  |
| High Functional Materials \& Components | 599.6 | 117\% | 657.6 | 110\% | - |  |
| Logistics, Services \& Others | 436.7 | 116\% | 460.6 | 105\% |  |  |
| Financial Services | 57.5 | 121\% | 62.7 | 109\% |  |  |
| Total | 4,154.2 | 114\% | 4,742.2 | 114\% | 4,800.0 | 101\% |

## 5. Overseas Production (Total Revenues of Overseas Manufacturing Subsidiaries)

(Billions of yen)

|  | Fiscal 2006 |  | Fiscal 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (A) | $\begin{gathered} \hline(\mathrm{A}) / \\ \text { FY } 2005 \\ \hline \end{gathered}$ | (B) | (B)/(A) |
| Overseas production | 2,295.1 | 123\% | 2,659.1 | 116\% |
| Percentage of revenues | 22\% | - | 24\% | - |
| Percentage of overseas revenues | 55\% | - | 54\% | - |

## 6. Consolidated Capital Investment by Industry Segment (Completion basis, including leasing assets)

|  | Fiscal 2006 |  | Fiscal 2007 |  | (Billions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | $\begin{array}{c\|} \hline \text { (A)/ } \\ \text { FY } 2005 \\ \hline \end{array}$ | (B) | (B)/(A) |  | (C)/(B) |
| Information \& Telecommunication Systems | 155.6 | 126\% | 103.5 | 67\% |  |  |
| Electronic Devices | 34.6 | 97\% | 26.4 | 76\% |  |  |
| Power \& Industrial Systems | 151.9 | 142\% | 163.0 | 107\% |  |  |
| Digital Media \& Consumer Products | 83.1 | 216\% | 91.6 | 110\% |  |  |
| High Functional Materials \& Components | 91.8 | 109\% | 106.6 | 116\% |  |  |
| Logistics, Services \& Others | 28.2 | 117\% | 38.5 | 136\% |  |  |
| Financial Services | 554.8 | 97\% | 495.3 | 89\% |  |  |
| Eliminations \& Corporate items | (51.8) | - | (56.2) | - |  |  |
| Total | 1,048.5 | 110\% | 969.0 | 92\% | 950.0 | 98\% |
| Internal use Assets | 522.9 | 132\% | 512.4 | 98\% | 500.0 | 98\% |
| Leasing Assets | 525.5 | 94\% | 456.6 | 87\% | 450.0 | 99\% |

## 7. Consolidated Depreciation by Industry Segment


## 8. Consolidated R\&D Expenditure by Industry Segment

|  |  |  |  |  |  | ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fisca | 2006 | Fiscal | 2007 | Fiscal <br> (Fore | $\begin{aligned} & 2008 \\ & \text { cast) } \end{aligned}$ |
|  | (A) | $\begin{gathered} \text { (A)/ } \\ \text { FY } 2005 \end{gathered}$ | (B) | (B)/(A) |  | (C)/(B) |
| Information \& Telecommunication Systems | 157.8 | 98\% | 155.2 | 98\% |  | 7 |
| Electronic Devices | 46.0 | 98\% | 46.7 | 102\% |  |  |
| Power \& Industrial Systems | 95.0 | 111\% | 110.4 | 116\% |  |  |
| Digital Media \& Consumer Products | 35.8 | 107\% | 37.0 | 103\% |  |  |
| High Functional Materials \& Components | 50.1 | 103\% | 50.7 | 101\% | $/$ |  |
| Logistics, Services \& Others | 2.5 | 53\% | 4.6 | 182\% | - |  |
| Financial Services | 1.5 | 90\% | 1.2 | 85\% |  |  |
| Corporate items | 23.4 | 107\% | 22.0 | 94\% |  |  |
| Total | 412.5 | 102\% | 428.1 | 104\% | 435.0 | 102\% |
| Percentage of revenues | 4.0\% | - | 3.8\% | - | 3.9\% | - |

## 9. Consolidated Balance Sheets by Financial and Non-Financial Services

(Billions of yen)

| Assets | As of <br> March 31, <br> 2007 | As of <br> March 31, <br> 2008 | Liabilities and Stockholders' equity | As of <br> March 31, <br> 2007 | As of <br> March 31, <br> 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Manufacturing, Services and Others |  |  | Manufacturing, Services and Others |  |  |
| Cash and cash equivalents | 575.2 | 504.1 | Short-term debt | 1,088.2 | 958.8 |
| Short-term investments | 32.0 | 60.2 | Trade payables | 1,612.5 | 1,634.4 |
| Trade receivables | 2,095.2 | 2,126.4 | Long-term debt | 934.7 | 950.6 |
| Inventories | 1,450.7 | 1,441.5 | Other liabilities | 2,520.4 | 2,742.2 |
| Investments and advances | 906.5 | 929.5 | Total | 6,155.9 | 6,286.2 |
| Property, plant and equipment | 2,323.3 | 2,284.3 | Financial Services |  |  |
| Other assets | 2,023.5 | 1,995.2 | Short-term debt | 811.7 | 762.6 |
| Total | 9,406.7 | 9,341.5 | Trade payables | 335.7 | 299.2 |
| Financial Services |  |  | Long-term debt | 709.9 | 618.4 |
| Cash and cash equivalents | 42.5 | 56.6 | Other liabilities | 292.2 | 327.7 |
| Trade receivables | 721.5 | 709.4 | Total | 2,149.7 | 2,008.1 |
| Investments in leases | 664.5 | 621.4 | Eliminations | $(1,178.0)$ | (1,076.6) |
| Property, plant and equipment | 373.7 | 377.1 | Liabilities | 7,127.7 | 7,217.7 |
| Other assets | 639.6 | 529.3 |  |  |  |
| Total | 2,442.0 | 2,294.0 | Minority interests | 1,073.7 | 1,142.5 |
| Eliminations | $(1,204.5)$ | $(1,104.7)$ | Stockholders' equity | 2,442.7 | 2,170.6 |
| Assets | 10,644.2 | 10,530.8 | Liabilities, Minority interests and Stockholders' equity | 10,644.2 | 10,530.8 |

10. Consolidated Statements of Operations by Financial and Non-Financial Services

| (Billions of yen) |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Fiscal 2006 | Fiscal 2007 |
| Manufacturing, Services and Others | Revenues | 9,954.6 | 10,973.4 |
|  | Cost of sales and selling, general and administrative expenses | 9,793.0 | 10,649.3 |
|  | Operating income | 161.6 | 324.0 |
| Financial Services | Revenues | 500.0 | 445.4 |
|  | Cost of sales and selling, general and administrative expenses | 476.5 | 419.9 |
|  | Operating income | 23.5 | 25.4 |
| Eliminations | Revenues | (206.8) | (192.1) |
|  | Cost of sales and selling, general and administrative expenses | (204.2) | (188.0) |
|  | Operating income | (2.6) | (4.0) |
| Total | Revenues | 10,247.9 | 11,226.7 |
|  | Cost of sales and selling, general and administrative expenses | 10,065.3 | 10,881.2 |
|  | Operating income | 182.5 | 345.5 |

Note:Figures in tables 5, 9 and 10 represent unaudited financial information prepared by the Company for the purpose of this supplementary information.

