## Segment Information

## (1) Business Segments

	Three n	nonths ended	Septemb	per 30	Six mo	Six months ended Sept		
	Ye (milli		(B)/(A)	U.S. \$ (millions)	Ye (milli		(D)/(C)	U.S. \$ (millions)
	2012 (A)	2013 (B)	(%)	2013	2012 (C)	2013 (D)	(%)	2013
Information & Telecommunication Systems	461,324 18%	493,677 18%	107	5,038	832,960 17%	884,770 18%	106	9,028
Power Systems	222,922 9%	220,753 8%	99	2,253	413,496 8%	376,303 8%	91	3,840
Social Infrastructure & Industrial Systems	307,267 12%	339,752 13%	111	3,467	545,340 11%	597,324 12%	110	6,095
Electronic Systems & Equipment	265,329 11%	274,203 10%	103	2,798	510,588 10%	499,881 10%	98	5,101
Construction Machinery	171,560 7%	179,469 7%	105	1,831	370,602 8%	358,060 7%	97	3,654
High Functional Materials & Components	331,198 13%	331,458 12%	100	3,382	674,357 14%	669,593 13%	99	6,833
Automotive Systems	196,897 8%	218,920 8%	111	2,234	401,899 8%	426,785 9%	106	4,355
Digital Media & Consumer Products	210,245 8%	231,524 9%	110	2,362	428,797 9%	459,124 9%	107	4,685
Others (Logistics and Other services)	278,129 11%	311,930 12%	112	3,183	556,694 11%	574,978 11%	103	5,867
Financial Services	84,979 3%	81,969 3%	96	836	179,609 4%	163,682 3%	91	1,670
Subtotal	2,529,850 100%	2,683,655 100%	106	27,384	4,914,342 100%	5,010,500 100%	102	51,128
Corporate items & Eliminations	(294,997)	(295,907)	-	(3,019)	(558,774)	(539,814)	-	(5,508
Revenues Total	2,234,853	2,387,748	107	24,365	4,355,568	4,470,686	103	45,619

Notes: 1. Revenues by business segment include intersegment transactions.

2. On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

	Three n	Three months ended September 30 Six months ended S				eptember 30		
	Ye (milli		(B)/(A)	U.S. \$ (millions)	Ye (milli		(D)/(C)	U.S. \$ (millions
	2012 (A)	2013 (B)	(%)	2013	2012 (C)	2013 (D)	(%)	2013
Information & Telecommunication Systems	28,618 28%	31,319 26%	109	320	27,210 16%	31,391 17%	115	32
Power Systems	4,982 5%	8,052 7%	162	82	7,467 4%	2,175 1%	29	2
Social Infrastructure & Industrial Systems	5,224 5%	3,076 3%	59	31	3,190 2%	2,632 2%	83	2
Electronic Systems & Equipment	10,252 10%	10,307 8%	101	105	19,790 12%	10,636 6%	54	10
Construction Machinery	8,692 8%	17,675 14%	203	180	22,800 13%	29,447 16%	129	30
High Functional Materials & Components	18,185 18%	23,232 19%	128	237	38,196 23%	49,279 27%	129	50
Automotive Systems	9,946 10%	11,120 9%	112	113	19,273 11%	20,834 12%	108	2'
Digital Media & Consumer Products	(2,452) (2%)	(1,499) (1%)	-	(15)	(2,435) (1%)	(892) 0%	-	
Others (Logistics and Other services)	11,904 12%	11,508 9%	97	117	20,852 12%	18,599 10%	89	19
Financial Services	6,521 6%	7,796 6%	120	80	13,771 8%	16,077 9%	117	10
Subtotal	101,872 100%	122,586 100%	120	1,251	170,114 100%	180,178 100%	106	1,83
Corporate items & Eliminations	(1,842)	(4,590)	-	(47)	(6,510)	(6,697)	-	(6
Operating income Total	100,030	117,996	118	1,204	163,604	173,481	106	1,7

Note: On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

	Three months ended September 30 Six months ended September 30				eptember 30			
	Ye (milli		(B)/(A)	U.S. \$ (millions)	Ye (milli		(D)/(C)	U.S. \$ (millions
	2012 (A)	2013 (B)	(%)	2013	2012 (C)	2013 (D)	(%)	2013
Information & Telecommunication Systems	23,425 22%	28,367 28%	121	289	22,453 13%	28,976 18%	129	29
Power Systems	3,979 4%	7,649 8%	192	78	5,928 3%	3,477 2%	59	3
Social Infrastructure & Industrial Systems	5,308 5%	4,501 4%	85	46	3,252 2%	6,389 4%	196	6
Electronic Systems & Equipment	8,745 8%	8,050 8%	92	82	17,103 10%	9,302 6%	54	g
Construction Machinery	19,093 18%	20,536 20%	108	210	29,833 18%	26,673 16%	89	27
High Functional Materials & Components	17,193 16%	23,982 23%	139	245	37,589 22%	49,239 30%	131	50
Automotive Systems	10,005 10%	(7,873) (8%)	-	(80)	18,243 11%	2,010 1%	11	2
Digital Media & Consumer Products	(2,074) (2%)	(2,829) (3%)	-	(29)	(2,032) (1%)	(1,051) (1%)	-	(1
Others (Logistics and Other services)	12,363 12%	12,236 12%	99	125	21,450 13%	22,522 14%	105	23
Financial Services	7,787 7%	7,927 8%	102	81	15,554 9%	17,420 10%	112	17
Subtotal	105,824 100%	102,546 100%	97	1,046	169,373 100%	164,957 100%	97	1,68
Corporate items & Eliminations	(33,988)	(19,077)	-	(195)	(45,300)	(22,943)	-	(23
EBIT Total	71,836	83,469	116	852	124,073	142,014	114	1,44

Notes: 1. EBIT is defined income before income taxes less interest income plus interest charges.

2. On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

## (2) Revenues by Market

		Three months ended September 30				Six months ended September 30			
		Yen (millions)		(B)/(A)	U.S. \$ (millions)	Yen (millions)		(D)/(C)	U.S. \$ (millions)
		2012 (A)	2013 (B)	(%)	2013	2012 (C)	2013 (D)	(%)	2013
Ji	apan	1,347,081 60%	1,325,346 56%	98	13,524	2,551,757 59%	2,413,054 54%	95	24,623
	Asia	428,477 19%	512,025 21%	119	5,225	846,577 19%	994,095 22%	117	10,144
	North America	184,014 8%	227,463 9%	124	2,321	387,273 9%	443,406 10%	114	4,525
	Europe	146,183 7%	187,887 8%	129	1,917	310,250 7%	355,496 8%	115	3,628
	Other Areas	129,098 6%	135,027 6%	105	1,378	259,711 6%	264,635 6%	102	2,700
С	utside Japan	887,772 40%	1,062,402 44%	120	10,841	1,803,811 41%	2,057,632 46%	114	20,996
Т	otal	2,234,853 100%	2,387,748 100%	107	24,365	4,355,568 100%	4,470,686 100%	103	45,619