## Supplementary information for the half year ended September 30, 2000 (Consolidated basis)

| 1. Summary |  |  |  |  | (Billions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $1^{\text {st }}$ half of Fis <br> (A) | cal 1999 <br> (A) $/ 1^{\text {st }}$ half of <br> FY 1998 | $\begin{aligned} & 1^{\text {st }} \text { half of Fiscal } 2000 \\ & \begin{array}{ll} \text { (B) } & \text { (B)/(A) } \end{array} \end{aligned}$ |  | Fiscal 2000 (Forecast) <br> (C) <br> (C)/ FY1999 |  |
| Net sales | 3,802.9' | 98\% | 4,011.4 | 105\% | $8,400.0$ | 105\% |
| 'C/U | 210\% | - | 212\% | - | 213\% | - |
| Operating income | 65.6 ' | - | 166.1 | 253\% | 335.0 | 192\% |
| Income before income taxes and minority interests | 33.1 | - | 154.7 | 467\% | 315.0 | 398\% |
| Income before minority interests | 10.9 ' | - | 92.3 | 845\% | 185.0 | 583\% |
| Net income | 4.7 ' | - | 61.6 | 1,291\% | 125.0 | 739\% |
| 'C/U | 57\% ' | - | 261\% | - | 250\% | - |
| Average exchange rate (yen / U.S.\$) | 116 | - | 107 | - | $\begin{array}{r} 105 \\ \text { (note) } \end{array}$ | - |
| Net interest and dividends | (9.0) : | - | (4.8) ' | - | (3.0) | - |

Note: Assumed exchanged rate for the second half of fiscal 2000.

|  | As of March 31, 2000 | As of September 30, 2000 |
| :---: | :---: | :---: |
| Cash \& cash equivalents, Short-term investments (Billions of yen) | 1,989.8 | 1,754.3 |
| Interest-bearing debt (Billions of yen) | 2,788.4 | 3,590.8 |
| Number of employees | 337,911 | 344,907 |
| Japan | 270,092 | 274,805 |
| , Overseas | 67,819 | 70,102 |
| Number of consolidated subsidiaries | 1,047 | 1,068 |
| Japan | 735 | 736 |
| Overseas | 312 | 332 |

2. Sales by industry segment
(Billions of yen)

|  | $1^{\text {st }}$ half of Fiscal 1999 <br> (A) <br> (A) $/ 1^{\text {st }}$ half of FY 1998 |  | $1^{\text {st }}$ half of Fiscal 2000 <br> (B) <br> (B)/(A) |  | $\begin{array}{cl}\text { Fiscal } 2000 \text { (Forecast) } \\ \text { (C) } & (\mathrm{C}) / \text { FY1999 }\end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Information Systems \& Electronics | 1,500.5 | 98\% | 1,672.6 | 111\% | 3,510.0 | 111\% |
| Electronic Devices | 460.0 | 106\% | 540.0 | 117\% | 1,080.0 | 113\% |
| :Information, Telecommunication \& :Other | 1,040.5 | 95\% | 1,132.6 | 109\% | 2,430.0 | 111\% |
| Power \& Industrial Systems | 1,102.4 | 98\% | 1,146.6 | 104\% | 2,450.0 | 103\% |
| Consumer Products | 455.5 | 100\% | 442.8 | 97\% | 910.0 | 101\% |
| Materials | 644.0 | 97\% | 714.6 | 111\% | 1,470.0 | 109\% |
| Services \& Other | 1,043.0 | 96\% | 1,197.1 | 115\% | 2,400.0 | 112\% |
| Subtotal | 4,745.8 | 98\% | 5,173.9 | 109\% | 10,740.0 | 108\% |
| Eliminations \& Corporate items | (942.8) ' | - | $(1,162.5)$ | - | $(2,340.0)$ | - |
| Total | 3,802.9 ' | 98\% | 4,011.4 | 105\% | 8,400.0 | 105\% |

3. Overseas sales by industry segment
(Billions of yen)

|  | $1^{\text {st }}$ half of Fis <br> (A) | cal 1999 <br> (A) $/ 1^{\text {st }}$ half of <br> FY 1998 | $1^{\text {st }}$ half of F <br> (B) |  | Fiscal 20 <br> (C) | (Forecast) <br> (C)/ FY1999 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Information Systems \& Electronics | 343.0 | 87\% | 344.6 | 100\% |  | / |
| Power \& Industrial Systems | 201.1 | 86\% | 206.3 | 103\% |  |  |
| Consumer Products | 165.0 | 85\% | 159.3 | 97\% |  |  |
| Materials | 156.0 | 99\% | 186.2 | 119\% |  |  |
| Services \& Other | 291.1 | 93\% | 378.3 | 130\% |  |  |
| Eliminations \& Corporate items | 0 | - | 0.2 | - |  |  |
| Total | 1,156.5 | 89\% | 1,275.0 | 110\% | 2,500.0 | 107\% |

4. Operating income (loss) by industry segment

|  |  |  | $1^{\text {st }}$ half of Fiscal 2000 <br> (B) <br> (B)/(A) |  | Fiscal 2000 (Forecast) <br> (C) <br> ! (C)/ FY1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Information Systems \& Electronics | 15.0 | - | 86.5 | 577\% | 133.0 | 254\% |
| Electronic Devices | (0.1) | - | 75.6 | - | 121.0 | 377\% |
| Information, Telecommunication \& OOther | 15.1 | 71\% | 10.9 | 73\% | 12.0 | 59\% |
| Power \& Industrial Systems | 14.4 | 182\% | 20.7 | 144\% | 53.0 | 127\% |
| Consumer Products | 13.7 | - | 1.5 | 12\% | 8.0 | 40\% |
| Materials | 21.2 | 188\% | 44.1 | 208\% | 101.0 | 202\% |
| Services \& Other | 24.4 | 108\% | 41.8 | 171\% | 84.0 | 156\% |
| Subtotal | 88.8 | - | 194.8 | 219\% | 379.0 | 174\% |
| Eliminations \& Corporate items | (23.1) | - | (28.7) | - | (44.0) | - |
| Total | 65.6 ' | - | 166.1 ' | 253\% | 335.0 | 192\% |

5. Overseas production (Total sales of overseas manufacturing subsidiaries)
(Billions of yen)

|  | $1^{\text {st }}$ half of Fiscal 1999 <br> (A)/1 $1^{\text {st }}$ half of <br> (A) FY 1998 | $1^{\text {st }}$ half of Fiscal 2000 <br> (B) <br> (B)/(A) |  |
| :---: | :---: | :---: | :---: |
| Overseas production | 526.5 87\% | 598.7 | 114\% |
| Percentage of net sales | 14\% | 15\% |  |
| !Percentage of overseas sales | 46\% | 47\% | - |

(Billions of yen)

|  | Fiscal <br> (A) | 999 <br> (A)/ FY 1998 | $1^{\text {st }}$ half of Fi <br> (B) | scal 2000 <br> (B)/1 $1^{\bar{s}}$ half of FY 1999 | Fiscal 2000 (Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital investment | 574.6 | 98\% | 456.6 | 166\% | 990.0 | 172\% |
| 'Leasing assets | 211.1 | 99\% | 196.3 | 182\% | 436.0 | 206\% |
| ,Other | 363.4 | 97\% | 260.2 | 155\% | 554.0 | 152\% |
| Depreciation | 541.2 | 99\% | 239.9 | 87\% | 521.0 | 96\% |
| 'Leasing assets | 144.2 | 101\% | 32.1 | 44\% | 86.0 | 60\% |
| OOther | 397.0 | 98\% | 207.7 | 103\% | 435.0 | 110\% |
| R\&D expenditure | 432.3 | 87\% | 217.4 | 100\% | 444.0 | 103\% |
| 'Percentage of net sales | 5.4\% | - | 5.4\% | - | 5.3\% | - |

7. Capital investment by industry segment (Completion basis, including leasing assets) (Billions of yen)

|  | Fiscal 1 <br> (A) | 999 <br> (A)/ FY 1998 | $1^{\text {st }}$ half of Fiscal 2000 <br> (B) $\quad \begin{gathered}\overline{(B)} / 1^{\text {st }} \overline{\text { half }} \overline{\text { of }} \\ \text { FY } \\ 1999\end{gathered}$ |  | $\begin{array}{c:c}\text { Fiscal } 2000 & \text { (Forecast) } \\ \text { (C) } & (\mathrm{C}) /(\mathrm{A})\end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Information Systems \& Electronics | 193.7 | 96\% | 149.2 | 158\% |  |  |
| Power \& Industrial Systems | 59.9 | 99\% | 32.3 | 117\% |  |  |
| Consumer Products | 39.2 | 83\% | 23.0 ! | 147\% |  |  |
| Materials | 79.6 | 88\% | 52.4 | 133\% | - |  |
| Services \& Other | 188.2 ' | 101\% | 235.5*! | 249\%* |  |  |
| Eliminations \& Corporate items | 13.7 | - | $\triangle 36.0 *$ ! | -* |  |  |
| Total | 574.6 | 98\% | 456.6 | 166\% | 990.0 | 172\% |

* Figures corrected on December 25, 2000.

8. Depreciation by industry segment (Including leasing assets)
(Billions of yen)


## 9. R\&D expenditure by industry segment

(Billions of yen)

|  | Fiscal 1 <br> (A) | 999 <br> (A)/ FY 1998 | $1^{\text {st }}$ half of Fi <br> (B) | iscal 2000 <br> (B) $/ 1^{\text {st }}$ half of <br> FY 1999 | $\begin{array}{c:c}\text { Fiscal } 2000 & \text { (Forecast) } \\ \text { (C) } & \text { (C)/(A) }\end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Information Systems \& Electronics | 281.9 | 85\% | 143.4 | 100\% |  |  |
| Power \& Industrial Systems | $73.9$ | 80\% | 35.1 | 95\% |  |  |
| Consumer Products | 29.1 | 116\% | 16.5 | 118\% |  |  |
| Materials | 44.7 ' | 97\% | 21.5 | 96\% |  |  |
| Services \& Other | 2.5 ' | 182\% | 0.7 | 73\% |  |  |
| Total | 432.3 : | 87\% | 217.4 | 100\% | 444.0 | 103\% |

