## SEGMENT INFORMATION

(1)INDUSTRY SEGMENTS

|  |  | The half years ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YEN(millions) |  | $\begin{gathered} (\mathrm{A}) /(\mathrm{B}) \\ \mathrm{X} 100 \end{gathered}$ | $\begin{gathered} \text { U.S. DOLLARS } \\ \text { (millions) } \\ \hline \end{gathered}$ |
|  |  | 2001 (A) | 2000 (B) |  | 2001 |
| Sales | Information \& Telecommunication Systems | $\begin{gathered} \hline 873,312 \\ 18 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 835,030 \\ 16 \% \\ \hline \end{gathered}$ | 105 | 7,339 |
|  | Electronic Devices | $\begin{gathered} \hline 765,090 \\ 15 \% \\ \hline \end{gathered}$ | $\begin{gathered} 1,010,914 \\ 19 \% \\ \hline \end{gathered}$ | 76 | 6,429 |
|  | Power \& Industrial Systems | $\begin{gathered} 1,117,375 \\ 22 \% \\ \hline \end{gathered}$ | $\begin{gathered} 1,057,026 \\ 20 \% \\ \hline \end{gathered}$ | 106 | 9,390 |
|  | Digital Media \& Consumer Products | $\begin{gathered} \hline 582,493 \\ 12 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 508,343 \\ 10 \% \\ \hline \end{gathered}$ | 115 | 4,895 |
|  | High Functional Materials \& Components | $\begin{gathered} \hline 628,175 \\ 13 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 717,712 \\ 14 \% \\ \hline \end{gathered}$ | 88 | 5,279 |
|  | Logistics, Services \& Others | $\begin{gathered} 707,766 \\ 14 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 775,947 \\ 15 \% \\ \hline \end{gathered}$ | 91 | 5,948 |
|  | Financial Services | $\begin{gathered} \hline 281,102 \\ 6 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 285,821 \\ 6 \% \end{gathered}$ | 98 | 2,362 |
|  | Subtotal | $\begin{gathered} 4,955,313 \\ 100 \% \end{gathered}$ | $\begin{gathered} 5,190,793 \\ 100 \% \end{gathered}$ | 95 | 41,641 |
|  | Eliminations \& Corporate items | $(1,017,192)$ | $(1,179,389)$ | - | $(8,548)$ |
|  | Total | 3,938,121 | 4,011,404 | 98 | 33,093 |
| Operating income (loss) | Information \& Telecommunication Systems | $14,558$ | $\begin{gathered} \hline \hline 12,298 \\ 6 \% \end{gathered}$ | 118 | 122 |
|  | Electronic Devices | $(72,918)$ - | $\begin{gathered} \hline 88,661 \\ 46 \% \end{gathered}$ | - | (613) |
|  | Power \& Industrial Systems | 26,736 - | $\begin{gathered} 18,349 \\ 9 \% \end{gathered}$ | 146 | 225 |
|  | Digital Media \& Consumer Products | $(6,022)$ | $\begin{gathered} 397 \\ 0 \% \end{gathered}$ | - | (51) |
|  | High Functional Materials \& Components | $(1,475)$ | $\begin{gathered} 44,651 \\ 23 \% \end{gathered}$ | - | (12) |
|  | Logistics, Services \& Others | 7,372 - | $\begin{gathered} 4,967 \\ 3 \% \end{gathered}$ | 148 | 62 |
|  | Financial Services | 20,403 - | $\begin{gathered} 25,114 \\ 13 \% \end{gathered}$ | 81 | 171 |
|  | Subtotal | $(11,346)$ | $\begin{gathered} 194,437 \\ 100 \% \\ \hline \end{gathered}$ | - | (95) |
|  | Eliminations \& Corporate items | $(30,764)$ | $(28,305)$ | - | (259) |
|  | Total | $(42,110)$ | 166,132 | - | (354) |

[^0](2)GEOGRAPHIC SEGMENTS

|  |  |  | The half years ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { YEN } \\ \text { (millions) } \end{gathered}$ |  | $\begin{gathered} (\mathrm{A}) /(\mathrm{B}) \\ \mathrm{X} 100 \end{gathered}$ | U.S. DOLLARS (millions) |
|  |  |  | 2001 (A) | 2000 (B) |  | 2001 |
| Sales | Japan | Outside customer sales | $\begin{gathered} 3,050,225 \\ 66 \% \end{gathered}$ | $\begin{gathered} 3,120,364 \\ 65 \% \end{gathered}$ | 98 | 25,632 |
|  |  | Intersegment transactions | $\begin{gathered} 444,492 \\ 10 \% \end{gathered}$ | $\begin{gathered} 576,059 \\ 12 \% \end{gathered}$ | 77 | 3,735 |
|  |  | tal | $\begin{gathered} \hline 3,494,717 \\ 76 \% \end{gathered}$ | $\begin{gathered} 3,696,423 \\ 77 \% \end{gathered}$ | 95 | 29,367 |
|  |  | Outside customer sales | $\begin{gathered} \hline 292,640 \\ 6 \% \end{gathered}$ | $\begin{gathered} \hline 284,834 \\ 6 \% \end{gathered}$ | 103 | 2,459 |
|  | Asia | Intersegment transactions | $\begin{gathered} 184,263 \\ 4 \% \end{gathered}$ | $\begin{gathered} 199,188 \\ 4 \% \end{gathered}$ | 93 | 1,548 |
|  | Total |  | $\begin{gathered} \hline 476,903 \\ 10 \% \end{gathered}$ | $\begin{gathered} 484,022 \\ 10 \% \end{gathered}$ | 99 | 4,008 |
|  |  | Outside customer sales | $\begin{gathered} \hline 392,181 \\ 8 \% \end{gathered}$ | $\begin{gathered} \hline 392,715 \\ 8 \% \end{gathered}$ | 100 | 3,296 |
|  | North America | Intersegment transactions | $\begin{gathered} \hline 23,714 \\ 1 \% \end{gathered}$ | $\begin{gathered} \hline 18,610 \\ 0 \% \end{gathered}$ | 127 | 199 |
|  | Total |  | $\begin{gathered} 415,895 \\ 9 \% \end{gathered}$ | $\begin{gathered} \hline 411,325 \\ 8 \% \end{gathered}$ | 101 | 3,495 |
|  |  | Outside customer sales | $\begin{gathered} 176,216 \\ 4 \% \end{gathered}$ | $\begin{gathered} \hline 189,431 \\ 4 \% \end{gathered}$ | 93 | 1,481 |
|  | Europe | Intersegment transactions | $\begin{gathered} 17,191 \\ 0 \% \end{gathered}$ | $\begin{gathered} 16,152 \\ 0 \% \end{gathered}$ | 106 | 144 |
|  | Total |  | $\begin{gathered} 193,407 \\ 4 \% \end{gathered}$ | $\begin{gathered} 205,583 \\ 4 \% \end{gathered}$ | 94 | 1,625 |
|  | Other <br> Areas | Outside customer sales | $\begin{gathered} 26,859 \\ 1 \% \end{gathered}$ | $\begin{gathered} 24,060 \\ 1 \% \end{gathered}$ | 112 | 226 |
|  |  | Intersegment transactions | $\begin{gathered} \hline 1,033 \\ 0 \% \end{gathered}$ | $\begin{gathered} \hline 2,804 \\ 0 \% \end{gathered}$ | 37 | 9 |
|  |  | otal | $\begin{gathered} \hline 27,892 \\ 1 \% \end{gathered}$ | $\begin{gathered} 26,864 \\ 1 \% \end{gathered}$ | 104 | 234 |
|  | Subtotal |  | $\begin{array}{c\|} \hline 4,608,814 \\ 100 \% \end{array}$ | $\begin{gathered} \hline 4,824,217 \\ 100 \% \end{gathered}$ | 96 | 38,730 |
|  | Eliminations |  | $(670,693)$ | $(812,813)$ | - | $(5,636)$ |
|  | Total |  | 3,938,121 | 4,011,404 | 98 | 33,093 |


|  |  | The half years ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YEN <br> (millions) |  | $\begin{gathered} (\mathrm{A}) /(\mathrm{B}) \\ \mathrm{X} 100 \end{gathered}$ | U.S. DOLLARS (millions) |
|  |  | 2001 (A) | 2000 (B) |  | 2001 |
| Operating income (loss) | Japan | $(12,100)$ - | $\begin{gathered} \hline 149,088 \\ 80 \% \end{gathered}$ | - | (102) |
|  | Asia | $(2,389)$ - | $\begin{gathered} 25,656 \\ 14 \% \end{gathered}$ | - | (20) |
|  | North America | $(15,096)$ - | $\begin{gathered} 3,931 \\ 2 \% \end{gathered}$ | - | (127) |
|  | Europe | 2,101 | $\begin{gathered} 8,055 \\ 4 \% \end{gathered}$ | 26 | 18 |
|  | Other Areas | 831 | $\begin{aligned} & 255 \\ & 0 \% \end{aligned}$ | 326 | 7 |
|  | Subtotal | $(26,653)$ - | $\begin{gathered} \hline 186,985 \\ 100 \% \end{gathered}$ | - | (224) |
|  | Eliminations \& Corporate items | $(15,457)$ | $(20,853)$ | - | (130) |
|  | Total | $(42,110)$ | 166,132 | - | (354) |

(3)SALES BY MARKET


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[^0]:    Notes: 1.Net sales by industry segment include intersegment transactions.
    2.The Company has changed the industry segment classification starting from the half year ended September 30, 2001.

    Figures for the half year ended September 30, 2000 have been restated to reflect the reclassification.

