## **SEGMENT INFORMATION**

(1)INDUSTRY SEGMENTS

(L)III (DODIN)	Y SEGMENTS		The years ende	ed March 3	31
		VEN II C DOLLAD			U.S. DOLLARS
		(millions)		(A)/(B) X100	(millions)
		2002 (A)	2001 (B)	71100	2002
	Information & Telecommunication	1,829,661	1,796,084	102	13,757
	Systems	18%	17%	102	15,757
	Electronic Devices	1,487,200	2,011,717	74	11,182
	Electronic Devices	15%	19%		
	Power & Industrial Systems	2,266,895	2,321,104	98	17,044
		23%	21%		
	Digital Media & Consumer	1,170,744	1,053,199	111	8,803
	Products	12%	10%		0,003
Sales	High Functional Materials	1,250,248	1,467,345	85	9,400
Saics	& Components	12%	13%	65	7,400
	Logistics, Services & Others	1,430,825	1,599,369	89	10,758
	Logistics, Services & Others	14%	15%	89	10,736
	Einanaial Caminas	567,138	592,774	96	4,264
	Financial Services	6%	5%	90	
	C-1.4-4-1	10,002,711	10,841,592	92	75,208
	Subtotal	100%	100%	92	
	Eliminations & Corporate items	(2,008,927)	(2,424,610)	-	(15,105
•	Total	7,993,784	8,416,982	95	60,104
	Information & Telecommunication	35,757	48,921		
	Systems	-	13%	73	269
	Electronic Devices	(163,633)	118,128	3	
		(103,033)	31%		(1,230
	Power & Industrial Systems	55,004	77,269	71	
		-	20%		414
	Digital Media & Consumer Products	(14,675)	1,541	-	(110)
		(1.,0,0)	0%		
Operating	High Functional Materials	(22,024)	83,415		
income (loss)	& Components	(22,021)	22%	-	(166)
	Logistics, Services & Others	3,257	8,437	39	
		5,257	2%		24
	Financial Services	37,403	44,146	85	
		57,105	12%		281
	Subtotal	(68,911)	381,857	-	
		(00,711)	100%		(518)
	Eliminations & Corporate items	-	100/0		
		(48,504)	(39,545)		(365)
l					
	Total	(117,415)	342,312	-	(883)

Notes: 1.Net sales by industry segment include intersegment transactions.

<sup>2.</sup> The Company has changed the industry segment classification starting from the year ended March 31, 2002. Figures for the year ended March 31, 2001 have been restated to reflect the reclassification.

(2)GEOGRAPHIC SEGMENTS

(2)GEOGI	RAPHIC SE	GITEITE	The years ended March 31			
			YEN		(A)/(B)	U.S. DOLLARS
		_	(millio		X100	(millions)
		0-4-11-	2002 (A)	2001 (B)		2002
		Outside	6,134,554	6,557,736	94	46,124
		customer sales	66%	65%		
	Japan	Intersegment	892,562	1,148,587	78	6,711
		transactions	10%	12%		
	<sub>1</sub>	Total	7,027,116	7,706,323	91	52,835
	_		76%	77%		
		Outside	607,041	550,303	110	4,564
		customer sales	6%	6%		
İ	A =:=	Intersegment	349,337	415,946	0.4	2 (27
	Asia	transactions	4%	4%	84	2,627
			956,378	966,249	0.0	7,191
	Т	Total	10%	10%	99	
		Outside	830,959	863,349		6,248
		customer sales	9%	9%	96	
	North	Intersegment	45,382	48,141		341
	America	transactions	0%	0%	94	
	7 Milerieu	transactions	876,341	911,490		
	Т	Total		9%	96	6,589
Sales		Outside	9% 364,840	395,809		
			-	-	92	2,743
		customer sales	4%	4%		
	Europe	Intersegment	32,268	27,513	117	243
		transactions	0%	0%		
	$\Gamma$	Γotal	397,108	423,322	94	2,986
			4%	4%		
		Outside	56,390	49,785	113	424
		customer sales	1%	0%		
	Other	Intersegment	2,359	4,254	55	18
	Areas	transactions	0%	0%		
	7	Total		54,039	109	442
	1			0%		
		Subtotal		10,061,423	93	70,043
	S			100%		
	E	Eliminations & Corporate items		(1,644,441)	-	(9,939)
	Total		7,993,784	8,416,982	95	60,104

		The years ended March 31			
			YEN		U.S. DOLLARS
		(mill	(millions)		(millions)
		2002 (A)	2001 (B)	X100	2002
	Japan	(70,420)	303,359	-	(529)
		-	82%		
	Asia	(5,090)	45,032	-	(38)
		-	12%		
	North America	(21,053)	7,037	-	(158)
		-	2%		
Operating	Europe	4,007	13,109	31	30
income (loss)		-	4%		
	Other Areas	1,842	1,246	148	14
		-	0%		
	Subtotal	(90,714)	369,783	-	(682)
		-	100%		
	Eliminations & Corporate items	(26,701)	(27,471	-	(201)
		(20,701)	(21,111)		(201)
	Total	(117,415)	342,312	-	(883)
		,			

(3)SALES BY MARKET

(5)SALES D1		The years ended March 31			
			YEN		U.S. DOLLARS
		2002 (A)	(millions) 2002 (A) 2001 (B)		(millions) 2002
Japan		5,444,662	5,791,300	94	40,937
	<i>зара</i> п	68%	69%	94	40,937
	Asia	896,050	966,870	93	6,737
		11%	11%		
	North America	930,629	903,800	103	6,997
		12%	11%		
	Europe	513,310	550,968	93	3,859
		6%	7%		
	Other Areas	209,133	204,044	102	1,572
		3%	2%		
	Outside Japan	2,549,122	2,625,682	97	19,166
		32%	31%		
	Total	7,993,784	8,416,982	95	60,104
		100%	100%		