

# **News Release**

### FOR IMMEDIATE RELEASE

## Hitachi Signed a Share Transfer Agreement with OMRON

Hitachi Acquires 100% Ownership of Hitachi-Omron Terminal Solutions

**Tokyo, March 30, 2021** – Hitachi, Ltd. (TSE: 6501) today announced that it has signed a share transfer agreement with OMRON Corporation and obtained all the issued shares of Hitachi-Omron Terminal Solutions Corp. held by OMRON (OMRON's holding: 45%) to acquire 100% ownership of Hitachi-Omron Terminal Solutions as of March 31, 2021.

After the dissolution of the joint venture, Hitachi and OMRON will continue amicable business relationship in wider areas of products and services.

Since its founding in October 2004, as a joint venture integrating the ATM and other information equipment businesses of Hitachi and OMRON, Hitachi-Omron Terminal Solutions has been applying both companies' technical strengths to develop high-quality products and provide new services that address customer needs, thereby contributing to realize safe, secure and comfortable social infrastructure. In the global market, Hitachi-Omron Terminal Solutions is also leading the market in Cash Recycling ATM\*1 leveraging its experience in the Japanese market, and as a managed service provider for the equipment operations.

Currently, it is rolling out services to support financial institutions, etc. in high-efficiency cash handing operation and branch transformation and expanding solutions businesses in new areas such as robotics business by utilizing mechatronics<sup>\*2</sup> and other technologies and knowhow cultivated over many years.

Financial services, both in Japan and overseas, have recently seen an accelerated transition from real channels to digital channels and cashless payments, however cash, checks and various forms are still circulating so that financial institutions are also facing the challenges to enhance service sophistication in these cash transactions and streamline business operations.

Through the conversion of Hitachi-Omron Terminal Solutions into a wholly owned subsidiary, supported by Hitachi-Omron Terminal Solutions' technical and innovation capabilities, Hitachi will provide robust support to financial institutions promoting initiatives such as branch transformation and digital transformation (DX) for the realization of new customer touchpoints including non-face-to-face, contactless transactions and/or self-services, which has been accelerating in the new normal era

with the spread of the COVID-19 infections.

Moreover, service models that integrate the online and the real are expanding not only among financial institutions but also in other industries in Japan and overseas, and Hitachi will promote the approaches and knowhow provided to financial institutions to other industries' customers.

Hitachi and Hitachi-Omron Terminal Solutions have been promoting the innovation of services in the real channel such as Cash Recycling ATM and has also been strengthening the shift to digital businesses, as a growth area.

We will continue to provide services that contribute to business efficiency and automation and also provide a wide range of data-centric solutions leveraging Lumada's\*3 digital technology and expertise, on which the Hitachi Group is focused, in Japan, India, ASEAN, and other regions.

## Outline of Hitachi-Omron Terminal Solutions (As of March 30, 2021)

Company Name	Hitachi-Omron Terminal Solutions, Corp.
Head Quarter	[Tokyo Headquarters] 1-6-3 Osaki Shinagawa-ku, Tokyo, Japan
Representative	Tetsuya Yagi, Representative Director, President
Established	October 1, 2004
Capital	55% Hitachi, 45% OMRON
Businesses	Planning, development, design, manufacturing, sales and service of ATM and other information equipment as well as mechatronics equipment
Countries	Japan, China, Korea, Thailand, Indonesia, Philippines, India, Sri Lanka
Employees	2,400 (Consolidated)
URL	https://www.hitachi-omron-ts.com/

<sup>\*</sup> The name of the new company after the dissolution of the joint venture has yet to be determined.

### About Hitachi, Ltd.

Hitachi, Ltd. (TSE: 6501), headquartered in Tokyo, Japan, is focused on its Social Innovation Business that combines information technology (IT), operational technology (OT) and products. The company's consolidated revenues for fiscal year 2019 (ended

<sup>\*1</sup> Cash Recycling ATM: ATM which enables deposited cash to be dispensed in future transactions.

<sup>\*2</sup> Mechatronics: Technology combining mechanical engineering and electronics, which means controlling machines with electronic circuits. It is expected to become even more critical while robots and Al/IoT technologies showing significant growth.

<sup>\*3</sup> Lumada: Hitachi's advanced digital solutions, services, and technologies for turning data into insights to drive digital innovation.

March 31, 2020) totaled 8,767.2 billion yen (\$80.4 billion), and it employed approximately 301,000 people worldwide. Hitachi drives digital innovation across five sectors – Mobility, Smart Life, Industry, Energy and IT – through Lumada, Hitachi's advanced digital solutions, services, and technologies for turning data into insights to drive digital innovation. Its purpose is to deliver solutions that increase social, environmental and economic value for its customers. For more information on Hitachi, please visit the company's website at <a href="https://www.hitachi.com">https://www.hitachi.com</a>.

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